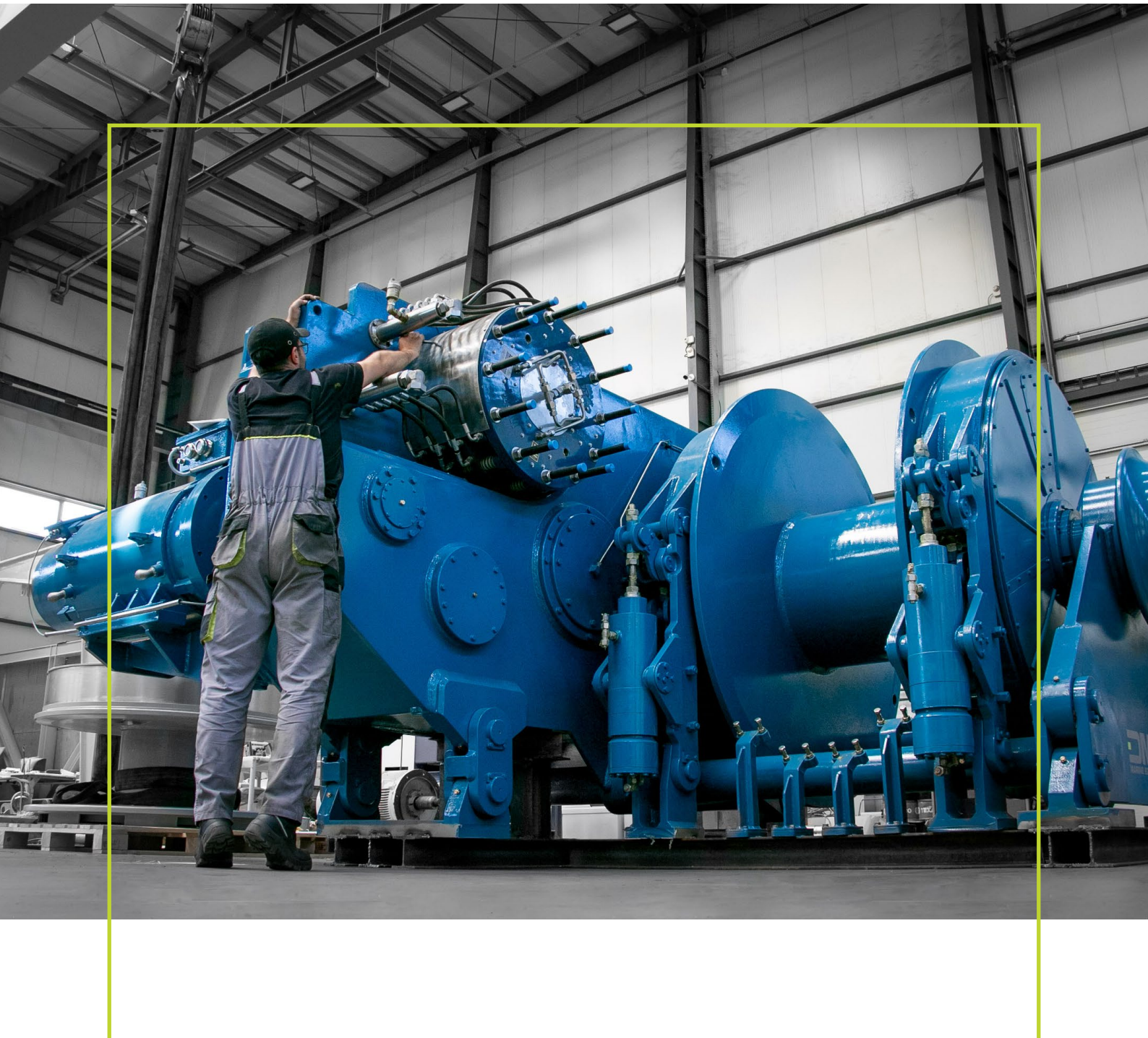


TUGBOAT EQUIPMENT

www.dmt-winch.com



OVER 1200 TUGBOATS EQUIPPED

We understand that a reliable product is essential for profitable, effective and safe vessel operations. We believe that quality stands in the details, therefore we continuously challenge ourselves and our beliefs to deliver what we promise: a product **built to last for generations**.





We all have stories to tell! Ours is about people, dedication, excellence and quality.

PEOPLE
DEDICATION
QUALITY

Our journey started back in 2001 and brought us to where we are now...

We are one of the leading companies in the maritime sector, with a proven record of over 3500 vessels and 1200 tugboats equipped so far.

Our extensive experience and expertise in the harbor and terminal market makes us one of the most selected suppliers in the world.

With 3 market-leading production facilities, we are able to supply complete deck equipment with hydraulic and electric drive for a large variety of marine markets, such as: Harbor & Terminal, Offshore Oil & Gas, Offshore Wind, Fishing, Merchant & Transport, Dredging, Defense.

We design, produce and test our products in-house with high consideration towards our clients needs and specific requirements, as well as with a thorough understanding that the equipment we deliver must be fully reliable, highly performant and operative under any harsh sea conditions.

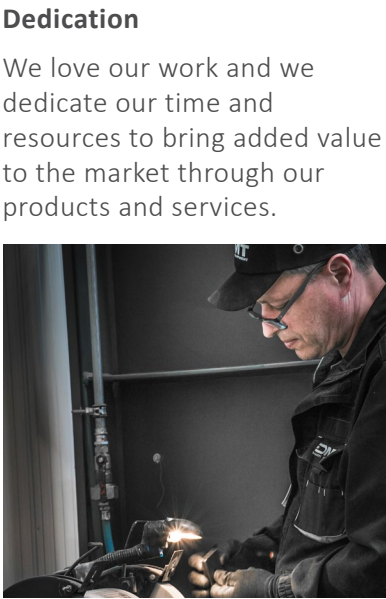
Quality and safety standards on every step of the process!

All our winches and naval equipment are in-house engineered and certified according to the highest standards. The vast majority is built according to the requirements of Marine Class Societies such as DNV, BV, LR, RMRS, RINA, ABS.



People

Our greatest asset is the dedicated and passionate team that strives for excellence in every step of the process.



Dedication
We love our work and we dedicate our time and resources to bring added value to the market through our products and services.



Quality

For us, quality stands in the details, components, and in the expertise of the people that build the equipment.

ORGANIZATION & ADMINISTRATION OF OUR ACTIVITY

We are constantly chosen as a preferred supplier by major shipbuilders and ship owners worldwide for the solution oriented team of specialists.

Sales

Our sales force is comprised of professional, determined, and ambitious people! We constantly focus on providing our customers with the right solutions for the correct commercial terms.

Design & Engineering

Our highly qualified team of engineers designs solutions adapted to our customers' needs. Providing the best suitable solutions for our partners is the result of great preparation and high-precision calculations.

Production

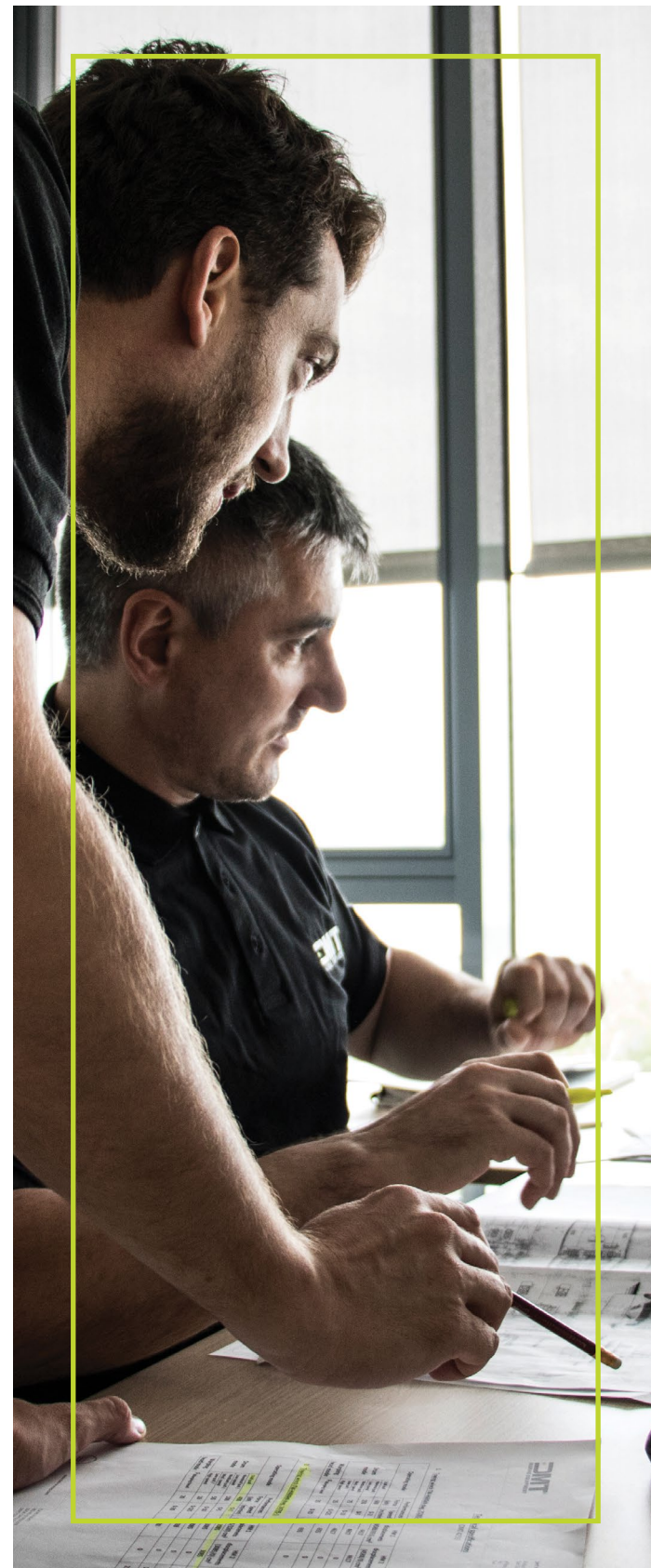
We produce our winches with high attention to detail, using the latest technology machinery. Our production capabilities enable us to build any type of deck equipment, regardless of the complexity, size, or robustness.

Commissioning

We have a dedicated professional team that provides technical assistance for the correct mounting of our equipment on board the vessels.

After-sales support

Our after-sales team provides full-time technical assistance in order to make sure that no downtime will affect the vessel's operations.



PRODUCTION FACILITIES

HALL 1

Painting & Crafting of the Metallic Structures Sector



HALL 2

Electric and Hydraulic Control Systems & CNC Machining Park

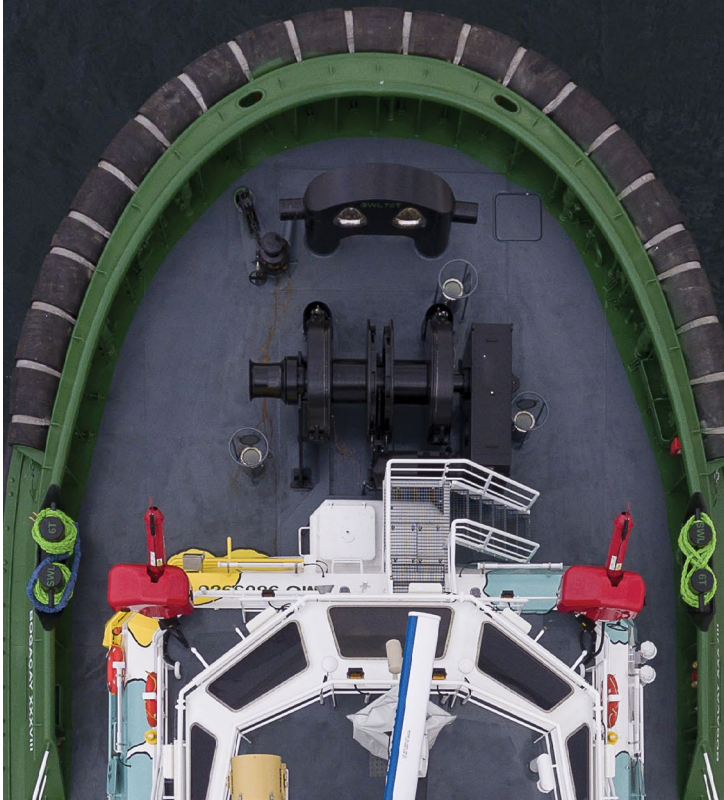


HALL 3

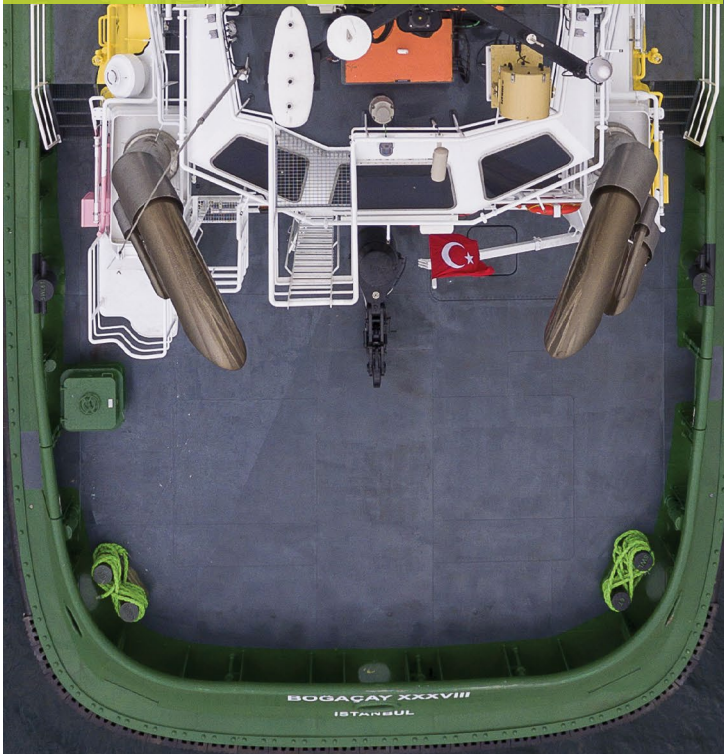
Assembly & Testing Playground



WINCHES



Electric Towing Winch delivered to equip a 60T Mtug



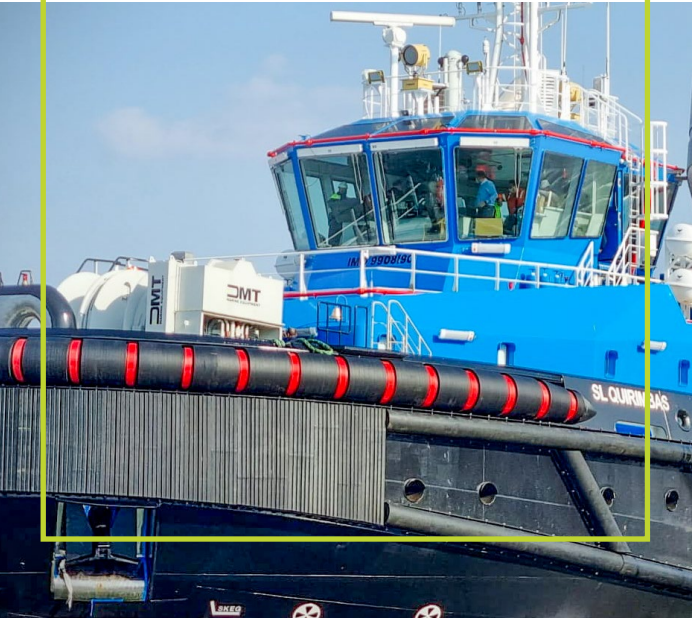
Source : Courtesy of Sanmar

TUGBOAT EQUIPMENT



Standard or tailor-made and everything in between!

The 100% custom designed winches that we build withstand the harshest marine conditions.
Your lifting and sustaining tasks will become easier thanks to our wide variety of winches.

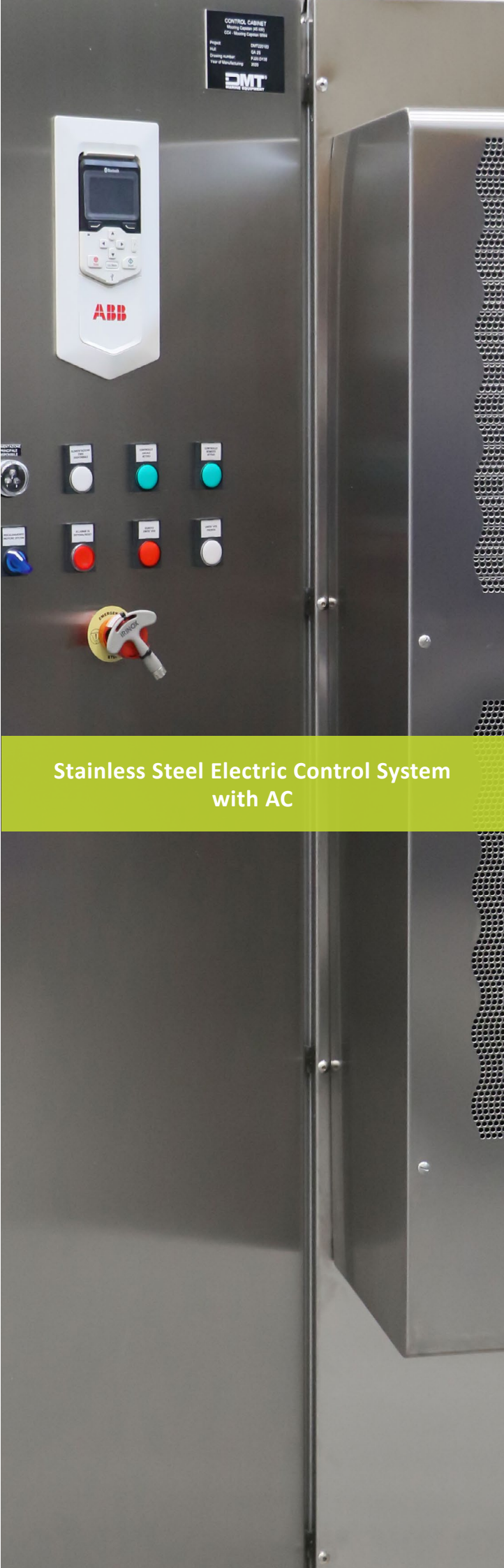


CONTROL SYSTEMS



User friendly electric, hydraulic & pneumatic control systems

We can supply complete painted steel and stainless steel electrical and automation equipment for all sizes and types of winches in the deck machinery industry.



Stainless Steel Electric Control System with AC



HYDRAULIC POWER UNITS



Clean and leak-free hydraulic power units

Almost all systems share a common feature: their need for a hydraulic power unit to make them work. The scope of a power unit ranges from fractional horsepower electric units to extremely large constructions in the hundreds of horsepower.



GENERAL VESSEL DECK FITTINGS



Complete solutions
to fully equip any vessel!

Besides our main activity in the production of winches, we offer a wide range of deck fittings. This equipment comes in standard product ranges, manufactured according to DIN specifications or designed to specific client requirements.



Capstans, Chocks, Chain Stoppers, Warping
Rollers, Bollards, Towing Pins and Fairleads



HARBOR & TERMINAL

Keep your work productive and safe in harbors and terminals!

We support harbor and terminal activities and infrastructure development with a full range of equipment and services for operational use in dry-docks, slipways, harbor ship assist and escort, as well as ship lifting systems.

The wide range of winches that we supply can be customized in different configurations and any size, according to our clients' requirements.

We are the one-stop shop for all your future projects!



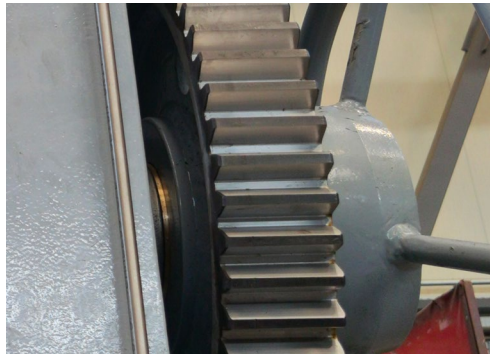
NO DOWNTIME!

RELIABLE DECK EQUIPMENT TO KEEP YOU GOING!



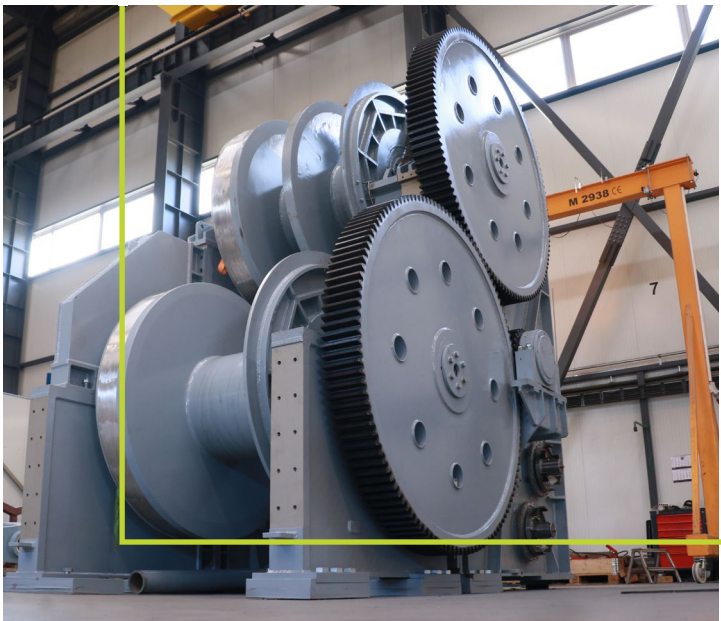
VESSEL: 65/70T BP TUGBOAT
COUNTRY: ITALY

TUGBOAT EQUIPMENT



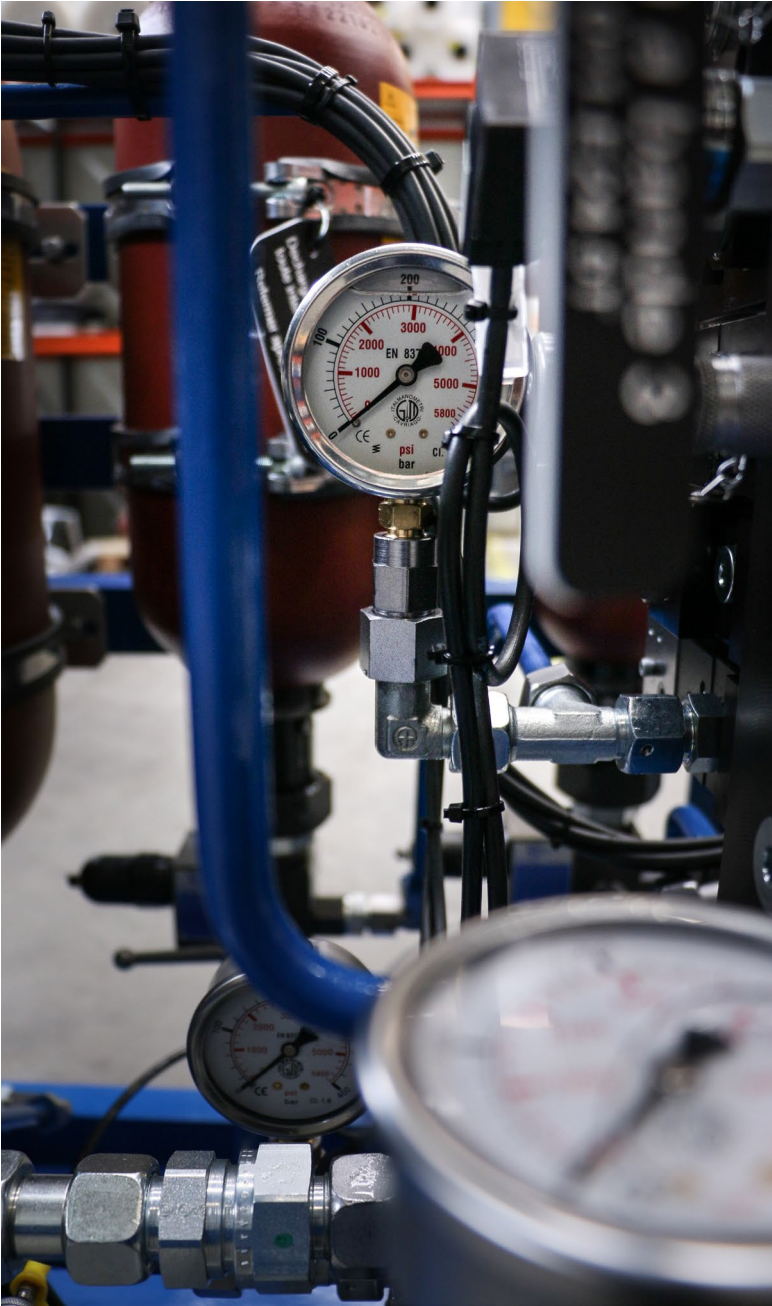
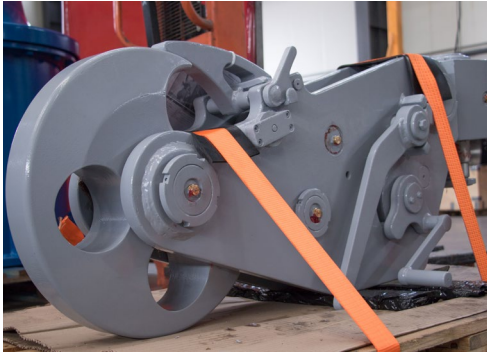
Equipment delivered:

- Electric Waterfall Escort Salvage Towing Winch with 100 tons nominal pull and a brake holding force of 250 tons
- Electric & Hydraulic Control System



VESSEL: 30T BP TUGBOAT
COUNTRY: FRANCE

TUGBOAT EQUIPMENT



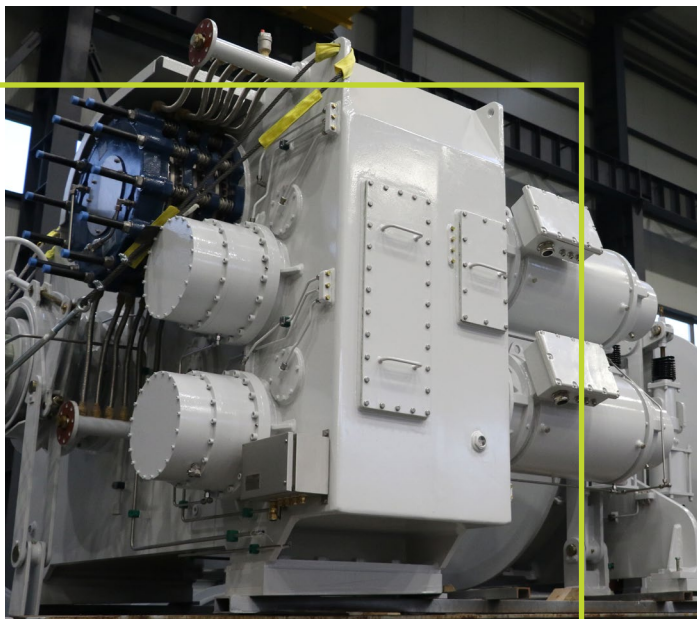
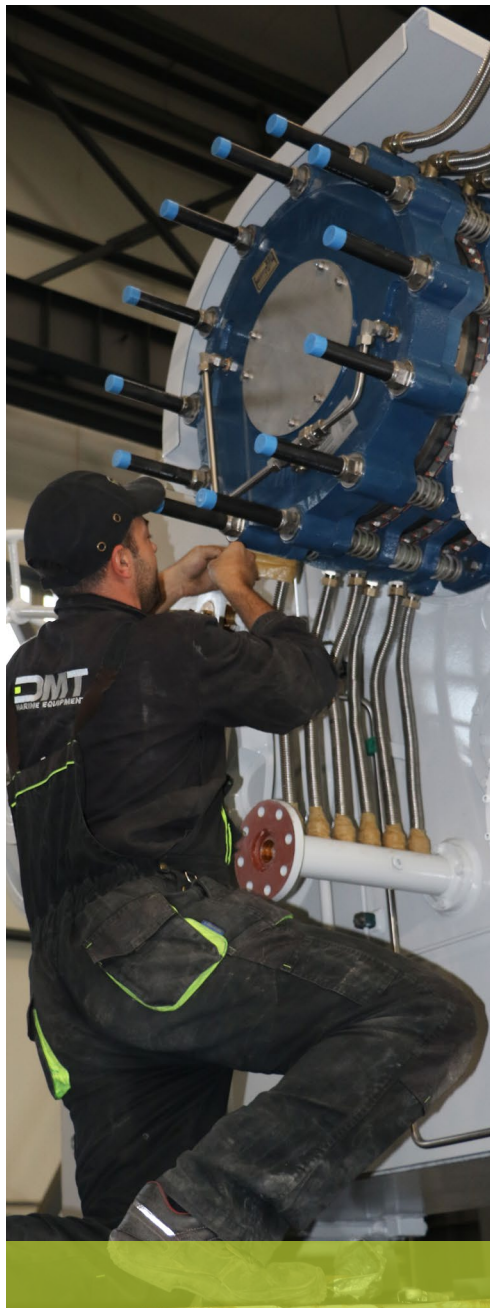
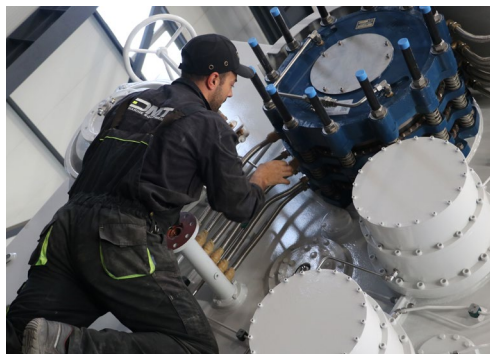
Equipment delivered:

- Electric Anchor Towing Winch
- Electric Towing Winch
- Towing Hook
- Electric & Hydraulic Control System



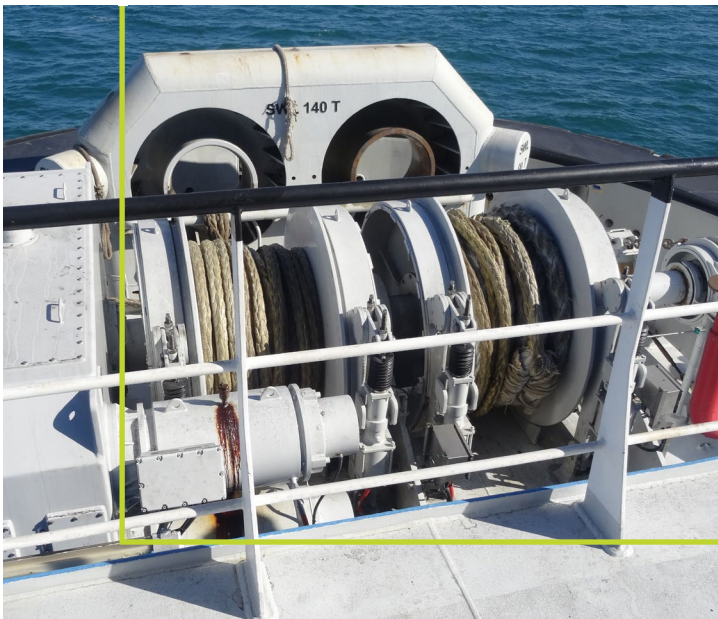
VESSEL: 5 x TUGS FOR LNG/LPG VESSELS
COUNTRY: AUSTRALIA

TUGBOAT EQUIPMENT



Equipment delivered:

- Electric Anchor Towing Winch with 90 tons rendering capability and 200 tons brake holding force
- Electric & Hydraulic Control System



VESSEL: 3200W RASstar TUG
COUNTRY: **TURKEY**

TUGBOAT EQUIPMENT



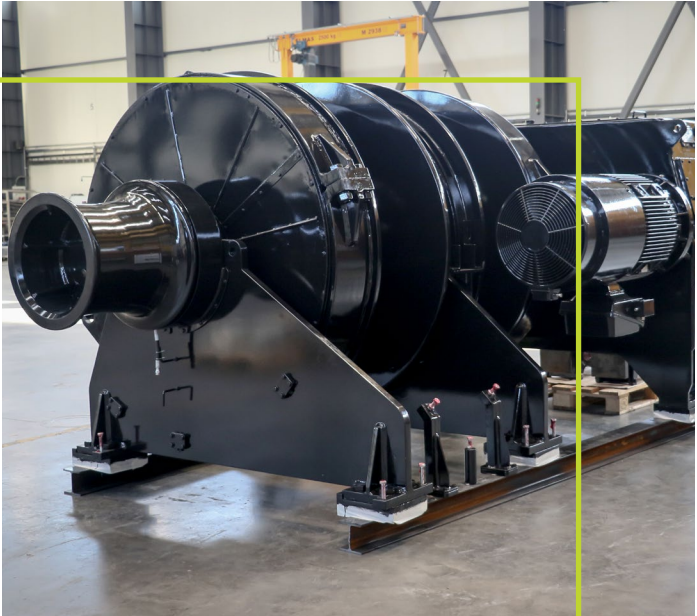
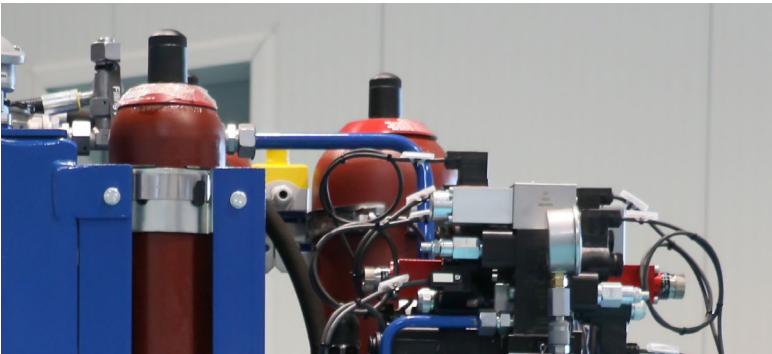
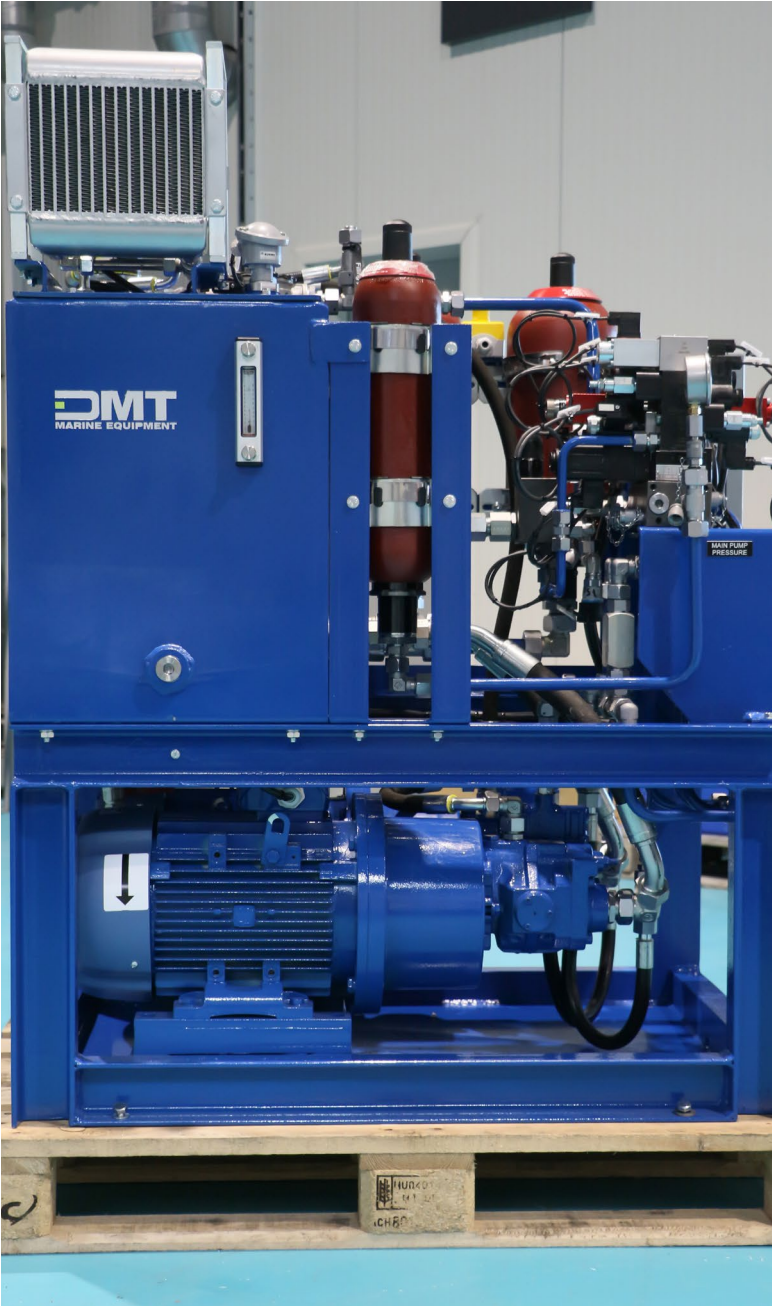
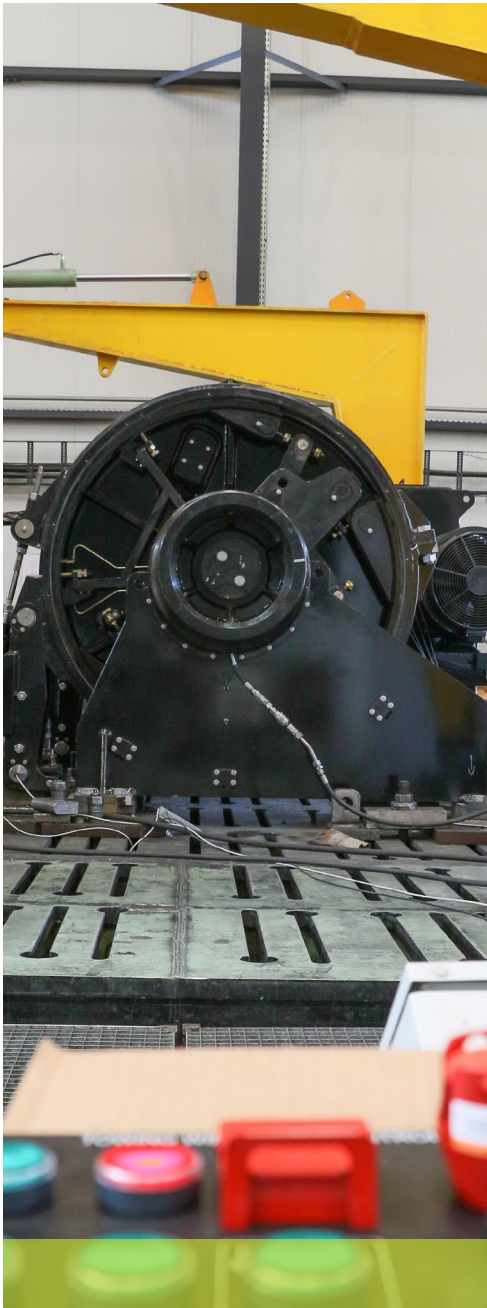
Equipment delivered:

- Render & Recovery Towing Winch with 105 tons rendering force and 80 tons recovering force
- Anchor Capstan CH-22 k2
- Electric Control System
- Local Deck Control



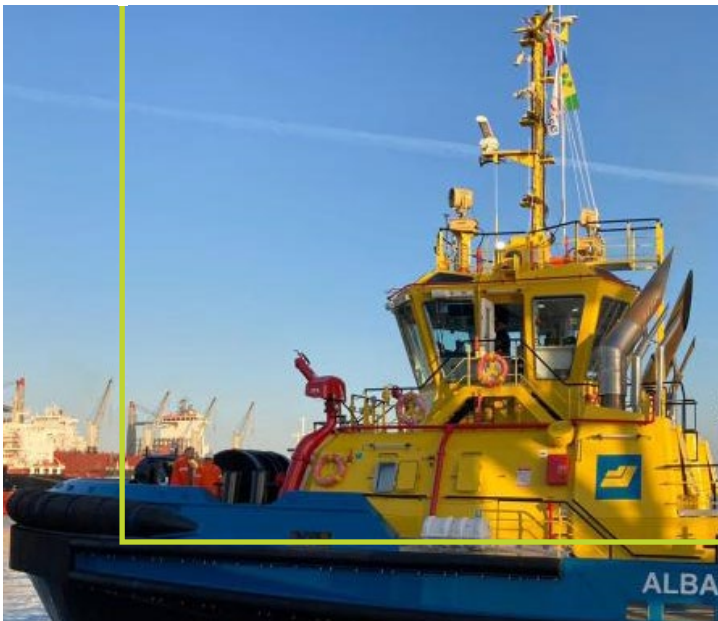
VESSEL: 60T MTUG
COUNTRY: **TURKEY**

TUGBOAT EQUIPMENT



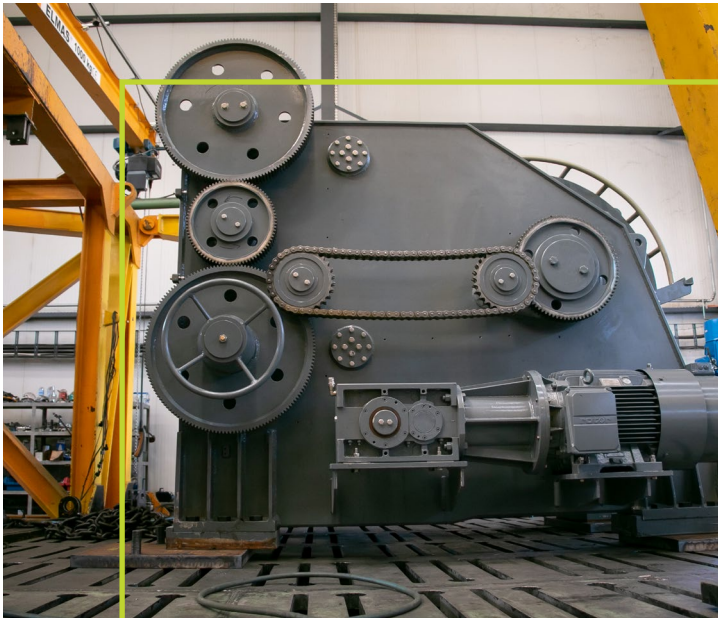
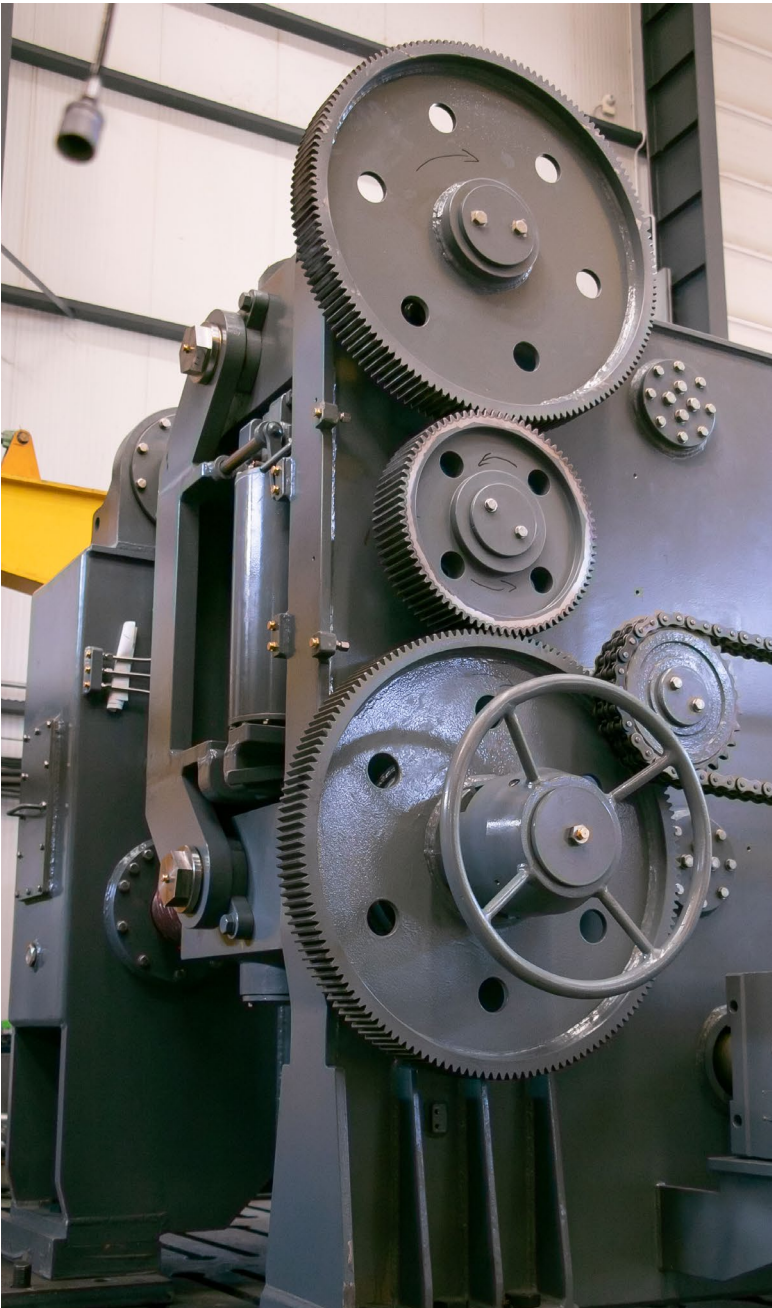
Equipment delivered:

- Electric Towing Winch with 187 tons brake holding force
- Electric Control Station 45 [kW]
- HPU 2x5 [kW]



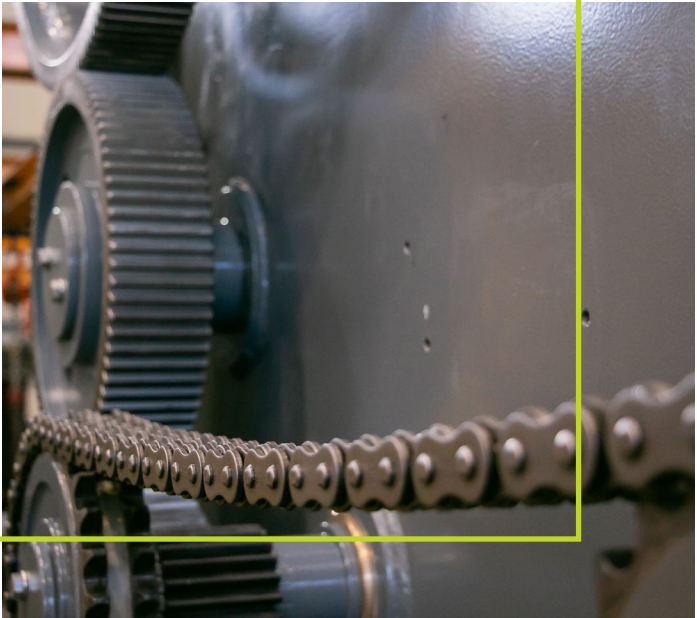
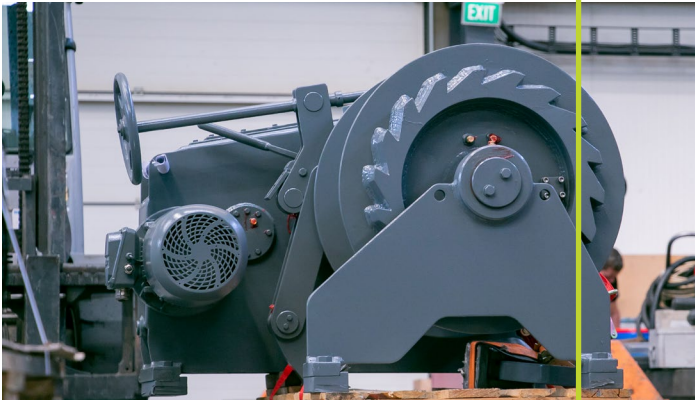
VESSEL: 70T TUGBOAT
COUNTRY: CANADA

TUGBOAT EQUIPMENT



Equipment delivered:

- Electric Hawser Winch with dynamic brake and adjustable rendering force up to 160 tons
- Electric Anchor Winch
- Electric Control System



AROUND THE CLOCK AFTER SALES SERVICES

You can count on us 24/7/365!

We are not only a winch and deck equipment provider, but also a reliable partner that is able to put at its customers' disposal around the clock services.

We are equipped with the knowledge and experience to provide you service support, the spare parts that you need, and maintenance for your repairs within **the shortest delivery time.**

Our after sales services also include service contracts, commissioning and systems analysis. We provide an innovative **predictive maintenance software** that foresees machinery failures by using different types of data coming from the PLC.

Our staff is highly skilled in fields such as hydraulics, mechanics, electrics and software and is willing to serve your purposes.

Moreover, our after sales teams are located **worldwide** and can answer promptly to any requests.

CLIENT TESTIMONIALS

Vessel type: 70T BP Mtug
Type of winch: Electric Towing Winch 250 [kN]

“

We have a 60T DMT Electric Winch onboard one of our tugs in Aberdeen and a 70T DMT Electric Winch on our other tug. We find our DMT electric winches to be easy to operate, powerful, quiet and very reliable. I do know all of us onboard the tugs love working with your winches.

They are great pieces of equipment!

Shayne MacFaull, Captain - Aberdeen Port Authority



“

DMT is now a worldwide brand. It's a really big manufacturer in the market, delivering all around the world. It's not just our decision, it's our customers' decision also to choose DMT winches. Tug owners keep a shortlist of their providers and we always find DMT on it. That is the success story of DMT in recent years.

Tamer Geckin, Director of R&D and Electrical Systems, Sanmar Shipyard

Vessel type: RAmports 2800
Type of winch: Towing Winch H300 [kN]

“

I'm very pleased with the winch. In a few words, it's powerful, robust, simple and very user-friendly. I mean, what else can we ask for when we're working in rough conditions at sea or in restricted areas like a ship terminal?!

Indeed, a nice piece of engineering!

Hugo Beja, Captain - Med Altair Tug



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